# KNOWLEDGE

Important questions about the knowledge required for the occupation



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# **Getting Started**

You will be asked questions about work-related **knowledges**, which are sets of facts and principles needed to address problems and issues that are part of a job.

### **INSTRUCTIONS**

- Read the definition of the knowledge provided in the dark blue box above the question.
- Then, rate how important the knowledge is to the performance of the occupation.

If you select at least somewhat important, you will be asked to rate the **level** of the knowledge.

- The level of knowledge is the amount of expertise in the knowledge needed to perform the occupation.
- To help you understand the different levels, job activities are provided that require either a low, moderate, or high level of expertise in the knowledge. These examples are from a variety of jobs. They may or may not be directly related to the occupation.
- "1" on the scale means that a low level of expertise in the knowledge is needed to perform the occupation.
- "7" on the scale means that a high level of expertise in the knowledge is needed to perform the occupation.

## **EXAMPLE**

**Mathematics** knowledge refers to arithmetic, algebra, geometry, calculus, statistics, and their applications.

How important is <u>mathematics</u> knowledge to the performance of the occupation?

- Not important → Go to next question
- Somewhat important
- Important
- Very important
- Extremely important

If at least somewhat important, what level of expertise in mathematics knowledge is needed to perform the occupation?

Examples of activities from a variety of iobs:

Low: Add two numbers

**Moderate:** Analyze data to determine areas with the highest

sales

**High:** Derive a complex mathematical equation

1 Low

2

 $\bigcirc$  3

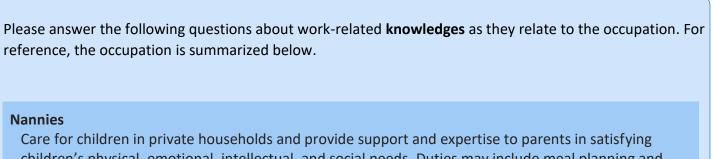
4 Moderate

**5** 

**6** 

7 High

# **The Occupation**



Care for children in private households and provide support and expertise to parents in satisfying children's physical, emotional, intellectual, and social needs. Duties may include meal planning and preparation, laundry and clothing care, organization of play activities and outings, discipline, intellectual stimulation, language activities, and transportation.

<b>√</b> or	x or •
Administration and management knowledge refers to business and management principles involved in strategic planning, resource allocation, human resource modeling, leadership technique, production methods, and coordination of people and resources.  1. How important is administration and management knowledge to performance of the occupation?  ○ Not important → Go to 2  ○ Somewhat important  ○ Important  ○ Very important  ○ Extremely important	Administrative knowledge refers to administrative and office procedures and systems such as word processing, managing files and records, stenography and transcription, designing forms, and workplace terminology.  2. How important is administrative knowledge to the performance of the occupation?  ○ Not important → Go to 3  ○ Somewhat important ○ Important ○ Very important ○ Extremely important
▶1b. If at least somewhat important, what level of expertise in administration and management knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Approve a reimbursement request  Moderate: Monitor progress of a project to ensure timely completion  High: Manage a multimillion-	▶ 2b. If at least somewhat important, what level of expertise in administrative knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Direct phone calls to the appropriate staff member  Moderate: Type 30 words per minute  High: Organize a digital storage system for company forms
dollar company  1 Low 2 3 4 Moderate 5 6 7 High	1 Low 2 3 4 Moderate 5 6 7 High

Mark your response by placing a check mark, an "X," or completely filling in the circle:

econom practice the and	mics and accounting knowledge refers to mic and accounting principles and es, the financial markets, banking, and alysis and reporting of financial data.  w important is economics and accounting owledge to the performance the upation?	Sales and marketing knowledge refers to principles and methods for showing, promoting, and selling products or services, including marketing strategy and tactics, product demonstration, sales techniques, and sales control systems.  4. How important is sales and marketing knowledge to the performance of the occupation?
	Not important → Go to 4	○ Not important → Go to 5
( -	Somewhat important	Somewhat important
	Important	Important
$\dashv$	Very important	Very important
	Extremely important	Extremely important
	extremely important	Extremely important
<b>→3b.</b>	If at least somewhat important, what level of expertise in economics and accounting knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Answer billing questions from credit card customers  Moderate: Develop financial investment programs for individual clients  High: Keep a major corporation's financial records	▶4b. If at least somewhat important, what level of expertise in sales and marketing knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Sell cakes at a bake sale  Moderate: Introduce clients to a new line of products  High: Develop a marketing plan for a new nationwide high-speed internet system
	① 1 Low	1 Low
	<b>O</b> 2	<b>O</b> 2
	<b>3</b>	<b>○</b> 3
	4 Moderate	○ 4 Moderate
	<b>O</b> 5	<b>O</b> 5
	6	○ 6
	7 High	O 7 High

Customer and personal service knowledge **Personnel and human resources** knowledge refers to principles and processes for providing refers to principles and procedures for customer and personal services, including personnel recruitment, selection, training, customer needs assessment, meeting quality compensation and benefits, labor relations and standards for services, and evaluation of negotiation, and personnel information customer satisfaction. systems. How important is customer and personal How important is personnel and human service knowledge to the performance the resources knowledge to the performance of the occupation? occupation? Not important → Go to 6 Not important → Go to 7 Somewhat important Somewhat important Important Important Very important Very important Extremely important Extremely important **→**5b. If at least somewhat important, what **▶6b.** If at least somewhat important, **what** level of expertise in customer and level of expertise in personnel and human resources knowledge is needed personal service knowledge is needed to perform the occupation? to perform the occupation? Examples of activities from a variety Examples of activities from a variety of jobs: of jobs: **Low:** Process a customer's dry-**Low:** Fill out a medical claim form cleaning drop off **Moderate:** Interview applicants **Moderate:** Be responsible for 10 for an administrative position children at a daycare **High:** Design a new personnel selection and promotion system **High:** Respond to a citizen's request for assistance after a for the Army major disaster 1 Low 1 Low ( ) 2 ( ) 2  $\bigcirc$  3 **3** ( ) 4 Moderate ( 4 Moderate ()5  $\bigcirc$  5  $\bigcirc$  6  $\bigcirc$  6 7 High 7 High

<b>Production and processing</b> knowledge refers to raw materials, production processes, quality control, costs, and other techniques for maximizing the effective manufacture and distribution of goods.	Food production knowledge refers to techniques and equipment for planting, growing, and harvesting food products (both plant and animal) for consumption, including storage/handling techniques.
<ul> <li>7. How important is production and processing knowledge to the performance the occupation?         <ul> <li>Not important → Go to 8</li> <li>Somewhat important</li> <li>Important</li> <li>Very important</li> <li>Extremely important</li> </ul> </li> </ul>	8. How important is <u>food production</u> knowledge to the performance of the occupation?  ○ Not important → Go to 9  ○ Somewhat important ○ Important ○ Very important ○ Extremely important
▶7b. If at least somewhat important, what level of expertise in production and processing knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Put a computer back into its packing materials  Moderate: Supervise an appliance assembly line  High: Manage an international shipping company distribution center	▶8b. If at least somewhat important, what level of expertise in food production knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Grow herbs in the kitchen  Moderate: Operate a commercial fishing boat  High: Run a large production farm
1 Low 2 3 4 Moderate 5 6 7 High	1 Low 2 3 4 Moderate 5 6 7 High

Computers and electronics knowledge refers to circuit boards, processors, chips, electronic equipment, and computer hardware and software, including applications and programming.	Engineering and technology knowledge refers to the practical application of engineering science and technology, including applying principles, techniques, procedures, and equipment to the design and production of various goods and services.
9. How important is computers and electronics knowledge to the performance the occupation?  ○ Not important → Go to 10  ○ Somewhat important ○ Important ○ Very important ○ Extremely important	10. How important is engineering and technology knowledge to the performance of the occupation?  ○ Not important → Go to 11 ○ Somewhat important ○ Important ○ Very important ○ Extremely important
▶9b. If at least somewhat important, what level of expertise in computers and electronics knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Operate a media player to watch a training video  Moderate: Use a computer to format a document  High: Create a program to scan a computer for viruses  1 Low 2 3 4 Moderate 5 6 7 High	■ 10b. If at least somewhat important, what level of expertise in engineering and technology knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Install a door lock  Moderate: Design a custom office chair  High: Plan for the impact of weather in designing a bridge  1 Low 2 3 4 Moderate 5 6 7 High

<b>Design</b> knowledge refers to design techniques, tools, and principles involved in production of precision technical plans, blueprints, drawings, and models.	<b>Building and construction</b> knowledge refers to materials, methods, and the tools involved in the construction or repair of houses, buildings, or other structures such as highways and roads.
11. How important is design knowledge to the performance the occupation?  ○ Not important → Go to 12  ○ Somewhat important ○ Important ○ Very important ○ Extremely important	12. How important is <u>building and construction</u> knowledge to the performance of the occupation?  ○ Not important → Go to 13 ○ Somewhat important ○ Important ○ Very important ○ Extremely important
▶11b. If at least somewhat important, what level of expertise in design knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Draw a straight line 4-3/16 inches long  Moderate: Design plans for remodeling a kitchen  High: Develop detailed plans for a high-rise office building	■ 12b. If at least somewhat important, what level of expertise in building and construction knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Choose the proper type of wood for adding a deck onto a house  Moderate: Fix a plumbing leak in the ceiling  High: Build a high-rise office tower
1 Low 2 3 4 Moderate 5 6 7 High	1 Low 2 3 4 Moderate 5 6 7 High

<b>Mechanical</b> knowledge refers to machines and tools, including their designs, uses, repair, and maintenance.	Mathematics knowledge refers to arithmetic, algebra, geometry, calculus, statistics, and their applications.
13. How important is mechanical knowledge to the performance the occupation?  ○ Not important → Go to 14  ○ Somewhat important ○ Important ○ Very important ○ Extremely important	14. How important is mathematics knowledge to the performance of the occupation?  ○ Not important → Go to 15  ○ Somewhat important ○ Important ○ Very important ○ Extremely important
▶13b. If at least somewhat important, what level of expertise in mechanical knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Replace the filters in a furnace  Moderate: Replace a valve on a steam pipe  High: Overhaul an airplane jet engine	▶ 14b. If at least somewhat important, what level of expertise in mathematics knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Add two numbers  Moderate: Analyze data to determine areas with the highest sales  High: Derive a complex mathematical equation
1 Low 2 3 4 Moderate 5 6 7 High	1 Low 2 3 4 Moderate 5 6 7 High

**Physics** knowledge refers to knowledge and **Chemistry** knowledge refers to the chemical prediction of physical principles, laws, their composition, structure, and properties of interrelationships, and applications to substances and of the chemical processes and understanding fluid, material, and atmospheric transformations that they undergo, including dynamics, and mechanical, electrical, atomic uses of chemicals and their interactions, danger and sub-atomic structures and processes. signs, production techniques, and disposal methods. 15. How important is physics knowledge to the 16. How important is chemistry knowledge to performance the occupation? the performance of the occupation? Not important → Go to 16 Not important → Go to 17 Somewhat important Somewhat important Important Important Very important Very important Extremely important Extremely important **▶15b.** If at least somewhat important, **what** → **16b.** If at least somewhat important, **what** level of expertise in physics knowledge level of expertise in chemistry is needed to perform the occupation? knowledge is needed to perform the occupation? Examples of activities from a variety of jobs: Examples of activities from a variety Low: Use a crowbar to pry open a of jobs: **Low:** Use a common household **Moderate:** Calculate the speed of bug spray a falling object **Moderate:** Use the proper High: Design a cleaner burning concentration of chlorine to purify gasoline engine a water source **High:** Develop a safe commercial cleaner 1 Low 1 Low **2**  $\bigcirc$  2  $\bigcirc$  3 **3** 4 Moderate 4 Moderate ( ) 5  $\bigcirc$  5  $\bigcirc$  6  $\bigcirc$  6 7 High 7 High

<b>Biology</b> knowledge refers to plant and animal organisms and their tissues, cells, functions, interdependencies, and interactions with each other and the environment.	Psychology knowledge refers to human behavior and performance; individual differences in ability, personality, and interests; learning and motivation; psychological research methods; and the assessment and treatment of behavioral and affective disorders.
17. How important is biology knowledge to the performance the occupation?  ○ Not important → Go to 18  ○ Somewhat important ○ Important ○ Very important ○ Extremely important	18. How important is <u>psychology</u> knowledge to the performance of the occupation?  ○ Not important → Go to 19  ○ Somewhat important ○ Important ○ Very important ○ Extremely important
■ 17b. If at least somewhat important, what level of expertise in biology knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Feed domestic animals  Moderate: Investigate the effects of pollution on marine plants and animals  High: Isolate and identify a new virus	▶ 18b. If at least somewhat important, what level of expertise in psychology knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Monitor several children on a playground  Moderate: Understand the impact of alcohol on human responses  High: Treat a person with a severe mental illness
1 Low 2 3 4 Moderate 5 6 7 High	1 Low 2 3 4 Moderate 5 6 7 High

<b>Sociology and anthropology</b> knowledge refers to group behavior and dynamics, societal trends and influences, human migrations, ethnicity, cultures, and their history and origins.	Geography knowledge refers to principles and methods for describing the features of land, sea, and air masses, including their physical characteristics, locations, interrelationships, and distribution of plant, animal, and human life.
19. How important is sociology and anthropology knowledge to the performance the occupation?  ○ Not important → Go to 20 ○ Somewhat important ○ Important ○ Very important ○ Extremely important	20. How important is geography knowledge to the performance of the occupation?  ○ Not important → Go to 21  ○ Somewhat important ○ Important ○ Very important ○ Extremely important
▶19b. If at least somewhat important, what level of expertise in sociology and anthropology knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Identify two cultures in a story as being different  Moderate: Write an article about cultural differences  High: Create a new theory about the development of civilizations   1 Low  2  3  4 Moderate  5  6  7 High	▶ 20b. If at least somewhat important, what level of expertise in geography knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Know the capital of the United States  Moderate: Find a specific country on a world map  High: Develop a map of the world showing mountains, deserts, and rivers  1 Low 2 3 4 Moderate 5 6 7 High

**Therapy and counseling** knowledge refers to **Medicine and dentistry** knowledge refers to the information and techniques needed to diagnose principles, methods, and procedures for and treat human injuries, diseases, and diagnosis, treatment, and rehabilitation of deformities, including symptoms, treatment physical and mental dysfunctions, and for alternatives, drug properties and interactions, career counseling and guidance. and preventive health-care measures. 21. How important is medicine and dentistry 22. How important is therapy and counseling knowledge to the performance the knowledge to the performance of the occupation? occupation? Not important → Go to 22 Not important → Go to 23 Somewhat important Somewhat important Important Important Very important Very important Extremely important Extremely important **→21b.** If at least somewhat important, what **→22b.** If at least somewhat important, **what** level of expertise in medicine and level of expertise in therapy and dentistry knowledge is needed to counseling knowledge is needed to perform the occupation? perform the occupation? Examples of activities from a variety Examples of activities from a variety of jobs: of jobs: Low: Use a band-aid **Low:** Put ice on a sprained ankle **Moderate:** Fill a tooth cavity **Moderate:** Provide job counseling to the unemployed **High:** Perform open heart surgery High: Counsel an abused child 1 Low 1 Low ( ) 2 ( ) 2  $\bigcirc$  3  $\bigcirc$  3 4 Moderate 4 Moderate  $\bigcirc$  5  $\bigcirc$  5  $\bigcirc$  6  $\bigcirc$  6 7 High 7 High

Education and training knowledge refers to principles and methods for curriculum and training design, teaching and instruction for individuals and groups, and the measurement of training effects.	English language knowledge refers to the structure and content of the English language including the meaning and spelling of words, rules and composition, and grammar.
23. How important is education and training knowledge to the performance the occupation?  ○ Not important → Go to 24  ○ Somewhat important ○ Important ○ Very important ○ Extremely important	24. How important is English language knowledge to the performance of the occupation?  ○ Not important → Go to 25 ○ Somewhat important ○ Important ○ Very important ○ Extremely important
▶23b. If at least somewhat important, what level of expertise in education and training knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Show someone how to bowl Moderate: Lead a quality improvement seminar  High: Design a training program for new employees	▶24b. If at least somewhat important, what level of expertise in English language knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Write a thank you note  Moderate: Edit an article for a news website  High: Teach a college English class
1 Low 2 3 4 Moderate 5 6 7 High	1 Low 2 3 4 Moderate 5 6 7 High

Foreign language knowledge refers to the structure and content of a foreign (non-English) language including the meaning and spelling of words, rules of composition and grammar, and pronunciation.	Fine arts knowledge refers to the theory and techniques required to compose, produce, and perform works of music, dance, visual arts, drama, and sculpture.
25. How important is foreign language knowledge to the performance the occupation?  ○ Not important → Go to 26  ○ Somewhat important ○ Important ○ Very important ○ Extremely important	26. How important is fine arts knowledge to the performance of the occupation?  ○ Not important → Go to 27  ○ Somewhat important ○ Important ○ Very important ○ Extremely important
▶25b. If at least somewhat important, what level of expertise in foreign language knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Say "please" and "thank you" in a foreign language  Moderate: Ask for directions in a foreign city  High: Write an English language review of a book written in a foreign language  1 Low  2  3  4 Moderate  5  6  7 High	▶ 26b. If at least somewhat important, what level of expertise in fine arts knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Attend a popular music concert  Moderate: Play a minor part in a local theater play  High: Design an exhibit for a major art show  1 Low  2  3  4 Moderate  5  6  7 High

History and archaeology knowledge refers to historical events and their causes, indicators, and effects on civilizations and cultures.	Philosophy and theology knowledge refers to different philosophical systems and religions, including their basic principles, values, ethics, ways of thinking, customs, practices, and impact on human culture.
27. How important is history and archaeology knowledge to the performance the occupation?  ○ Not important → Go to 28  ○ Somewhat important ○ Important ○ Very important ○ Extremely important	28. How important is philosophy and theology knowledge to the performance of the occupation?  ○ Not important → Go to 29  ○ Somewhat important ○ Important ○ Very important ○ Extremely important
▶27b. If at least somewhat important, what level of expertise in history and archaeology knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Take a class in U.S. history  Moderate: Teach local history to school children  High: Determine the age of bones for placing them in fossil history	► 28b. If at least somewhat important, what level of expertise in philosophy and theology knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Watch a TV show on family values  Moderate: Understand another culture's religious practices  High: Compare the teachings of major philosophers
1 Low 2 3 4 Moderate 5 6 7 High	1 Low 2 3 4 Moderate 5 6 7 High

<b>Public safety and security</b> knowledge refers to relevant equipment, policies, procedures, and strategies to promote effective local, state, or national security operations for the protection of people, data, property, and institutions.	Law and government knowledge refers to laws, legal codes, court procedures, precedents, government regulations, executive orders, agency rules, and the democratic political process.
29. How important is <u>public safety and security</u> knowledge to the performance the occupation?  ○ Not important → Go to 30  ○ Somewhat important ○ Important ○ Very important ○ Extremely important	30. How important is law and government knowledge to the performance of the occupation?  ○ Not important → Go to 31  ○ Somewhat important ○ Important ○ Very important ○ Extremely important
▶29b. If at least somewhat important, what level of expertise in public safety and security knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Use a seatbelt  Moderate: Inspect a building site for safety violations  High: Command a military operation	■ 30b. If at least somewhat important, what level of expertise in law and government knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Describe the length of a U.S. presidential term  Moderate: Prepare documents and title papers for the purchase of a new house  High: Serve as a judge in a federal court
1 Low 2 3 4 Moderate 5 6 7 High	1 Low 2 3 4 Moderate 5 6 7 High

Communications and media knowledge refers to media production, communication, and dissemination techniques and methods, including alternative ways to inform and entertain via written, oral, and visual media.
2. How important is communications and media knowledge to the performance of the occupation?  ○ Not important → Go to 33  ○ Somewhat important ○ Important ○ Very important ○ Extremely important
▶32b. If at least somewhat important, what level of expertise in communications and media knowledge is needed to perform the occupation?  Examples of activities from a variety of jobs:  Low: Write a thank you note  Moderate: Host a music radio show  High: Write a novel
1 Low 2 3 4 Moderate 5 6 7 High

1	and metl	nods for moving por road, including	e refers to principles people or goods by air, g the relative costs
33	to the	important is tran e performance the ot important → Comewhat important ery important etremely importa	Go to 34 ant
	<b>→</b> 33b.	level of expertise knowledge is ne occupation?  Examples of act of jobs:  Low: Ride a tr Moderate: Dr through a bus	ive a semi-truck
		1 Low 2 3 4 Moderate 5 6 7 High	

# **Education and Training**

These next questions ask about the education and experience requirements for the occupation.

34. If someone were being hired to perform the occupation, what level of education would be required?

Note that this does not mean the level of education that you personally have achieved.

- Less than a High School DiplomaHigh School Diploma or the equivalent (such as a GED)
- O Post-Secondary Certificate
- Some College Courses
- Associate's Degree or other 2-year degree
- Bachelor's Degree
- O Post-Baccalaureate Certificate
- Master's Degree
- O Post-Master's Certificate
- Opoctor's Degree Professional Practice (such as a J.D. for Law or an M.D. for Medicine)
- Opoctor's Degree Research/Scholarship (such as a Ph.D.)
- O Post-Doctoral Training

35.	If someone were being hired to perform the occupation, how much <u>related work experience</u> would
	<b>be required?</b> That is, having other jobs that prepare the worker for the job.
	None
	Up to and including 1 month
	Over 1 month, up to and including 3 months
	Over 3 months, up to and including 6 months
	Over 6 months, up to and including 1 year
	Over 1 year, up to and including 2 years
	Over 2 years, up to and including 4 years
	Over 4 years, up to and including 6 years
	Over 6 years, up to and including 8 years
	Over 8 years, up to and including 10 years
	Over 10 years
36.	If someone were being hired to perform the occupation, how much on-site or in-plant training would
	be required? That is, organized classroom study provided by the employer.
	○ None
	Oup to and including 1 month
	Over 1 month, up to and including 3 months
	Over 3 months, up to and including 6 months
	Over 6 months, up to and including 1 year
	Over 1 year, up to and including 2 years
	Over 2 years, up to and including 4 years
	Over 4 years, up to and including 10 years
	Over 10 years
37.	If someone were being hired to perform the occupation, how much <u>on-the-job training</u> would be required? That is, serving as a learner or trainee on the job under instruction of a more experienced worker.
	O None or short demonstration
	Anything beyond short demonstration, up to and including 1 month
	Over 1 month, up to and including 3 months
	Over 3 months, up to and including 6 months
	Over 6 months, up to and including 1 year
	Over 1 year, up to and including 2 years
	Over 2 years, up to and including 4 years
	Over 4 years, up to and including 10 years
	Over 10 years

38.	If someone were being hired to perform the occupation, how important would it be to have completed each of the following?						
		Not important	Somewhat important	Important	Very important	Extremely important	
	a. Job-related professional certification	0	0	0	0	0	
	b. Job-related apprenticeship	0	0	0	0		
Work Styles							
This section asks about how different work styles relate to the occupation. A work style is a personal characteristic that can affect how well someone does a job. Answer each question as if you were performing work that is typical of the occupation.  39. How important are each of the following work styles to the performance of the occupation?							
		Not important	Somewhat important	Important	Very important	Extremely important	
	a. Achievement/Effort—Establishing and maintaining personally challenging achievement goals and exerting effort toward mastering tasks	0	0	0	0		
	b. Persistence—Persistence in the face of obstacles						
	c. Initiative—A willingness to take on responsibilities and challenges		0	0			
	d. Leadership—A willingness to lead, take charge, and offer opinions and direction	0	0	0	0	0	
	e. Cooperation—Being pleasant with others and displaying a good-natured, cooperative attitude	0	0	0	0	0	
	f. Concern for Others—Being sensitive to others' needs and feelings, and being understanding and helpful to others		0	0		0	

	Not	Somewhat		Very	Extre
	important	important	Important	_	impo
a. Social Orientation—Preferring to work with others rather than alone, and being personally connected with others		$\circ$			
<ul> <li>b. Self-Control—Maintaining composure, keeping emotions in check, controlling anger, and avoiding aggressive behavior, even in very difficult situations</li> </ul>	0	0	0	0	
c. Stress Tolerance—Accepting criticism and dealing calmly and effectively with high-stress situations		0	0	0	
d. Adaptability/Flexibility—Being open to change (positive or negative) and to considerable variety in the workplace		0	0	0	
e. Dependability—Being reliable, responsible, and dependable, and fulfilling obligations		0	0	0	
responsible, and dependable, and fulfilling obligations	g work style:	s to the perfo	ormance of	the occupati	
responsible, and dependable, and		-	ormance of	Very	Extre
responsible, and dependable, and fulfilling obligations	Not	Somewhat		Very	on? Extre
responsible, and dependable, and fulfilling obligations  How important are each of the followin  a. Attention to Detail—Being careful about details and thorough in	Not	Somewhat		Very	Extre
responsible, and dependable, and fulfilling obligations  How important are each of the followin  a. Attention to Detail—Being careful about details and thorough in completing tasks	Not	Somewhat		Very	Extre
responsible, and dependable, and fulfilling obligations  How important are each of the followin  a. Attention to Detail—Being careful about details and thorough in completing tasks  b. Integrity—Being honest and ethical  c. Independence—Developing one's own ways of doing things, guiding oneself with little or no supervision, and depending on oneself to get	Not	Somewhat		Very	Extre

Thank you for answering questions about knowledge areas. We appreciate the time and effort you hav taken to answer these questions.  If you have any additional comments, please include them in the space below.	е



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